

MAGCOP

The partner for your success



MAGCOP

- We are a supplier of **solutions** for the graphic and packaging industries
- We are a family owned company, in the second generation, with over **25 years** of history
- We are the exclusive agencies in Portugal for **renowned international manufacturers**
- We have a **excellent sales and service team** with national coverage
- We have headquarters and warehouse in Porto and a branch office in Lisbon
- We are a **financially solid company**



VALUES

- Mission

- Promote the **growth** and stability of our customers with the implementation of production and service solutions designed to meet to their **needs** and overcome their **chalanges**

- Vision

- Adapt and **integrate** the solutions of our **brands and partners** in the most efficient way in the production structures of our **customers**, projected to the **specific needs** of each business and minimizing all the possible negative impacts

INDUSTRIES SERVED

- Packaging production
 - Folding carton and corrugate
 - Flexible packaging
- Label production
- Book production
- Print communication



PRINTING SOLUTIONS

- Sheetfed offset
- Web offset
- Digital sheetfed
- Digital in corrugate
- Digital in web
- Newspaper web
- Flexo in web
- UV and LED-UV dryers



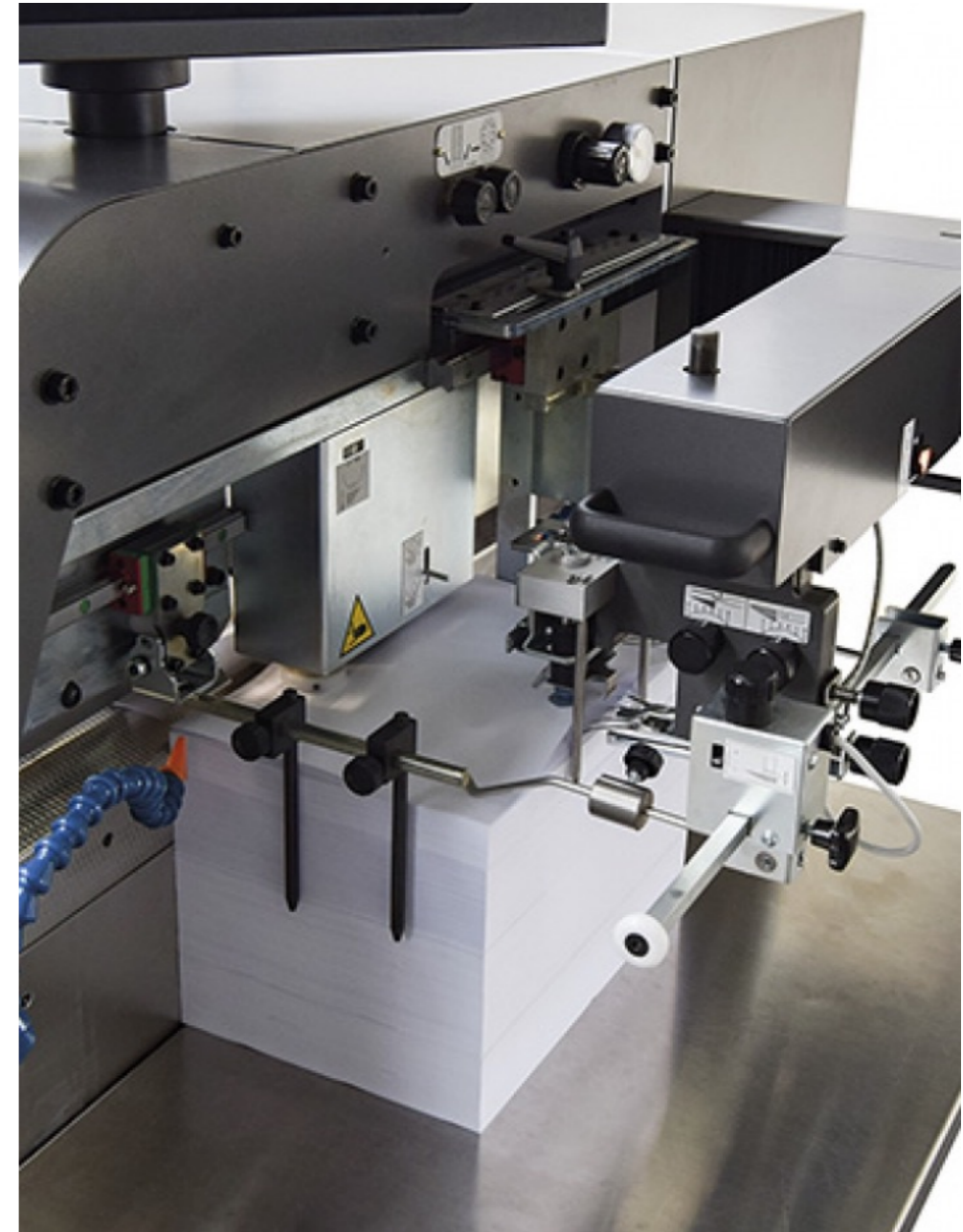
PACKAGING SOLUTIONS

- Die-cutters
- Hot foil stamping
- Sheetfed paper laminators
- Folder Gluers
- Carton erecting machines
- Paper bag finishing
- Rigid box production
- Plastic laminators
- Window patching machines
- Paper and folding carton sheeters



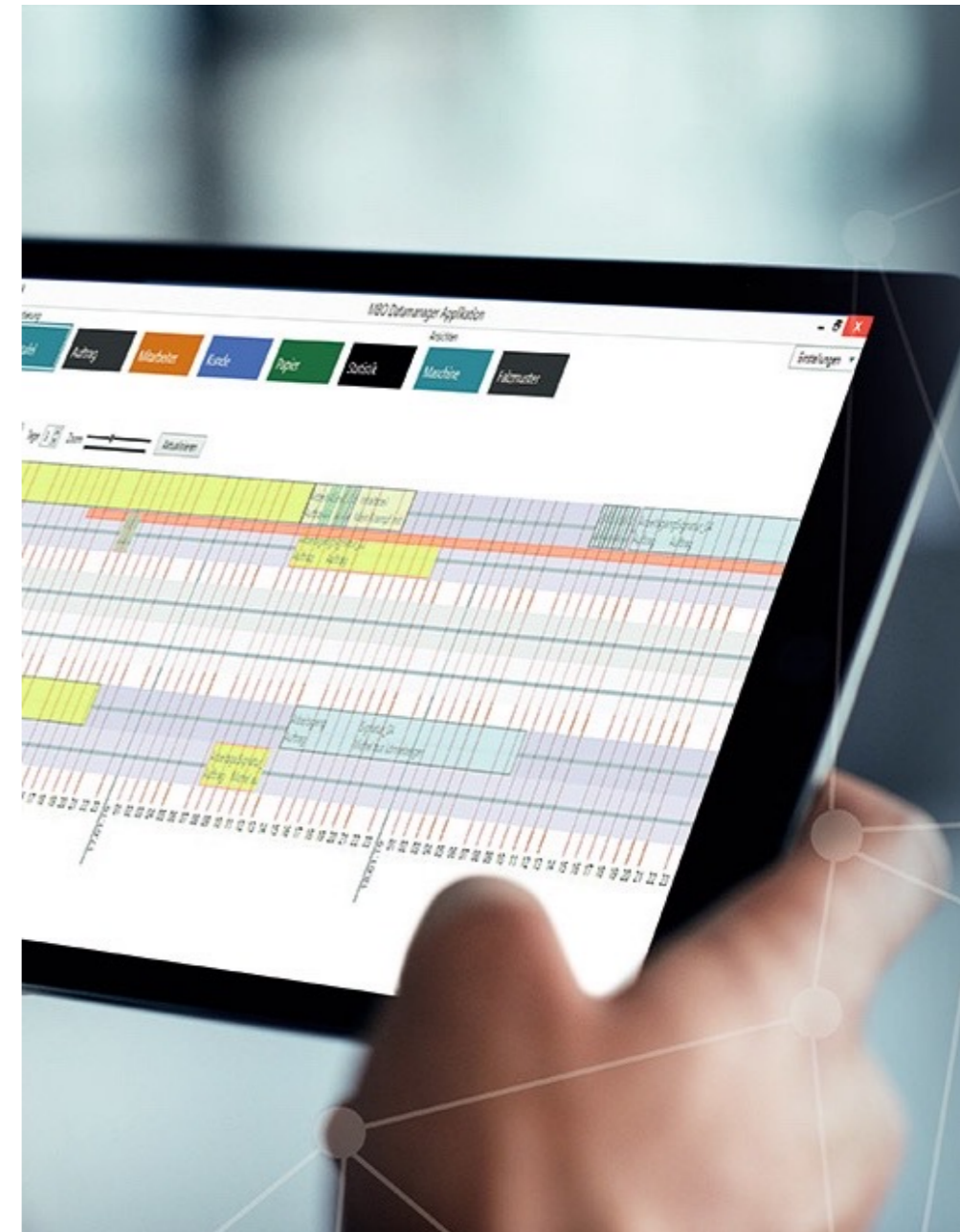
FINISHING SOLUTIONS

- Cutting systems
- Guillotines
- Folding machines
- Sweing (convencional and digital)
- Perfect binding (convencional and digital)
- Three knife trimmers
- Face trimming
- Hard cover



MISCELANEOUS SOLUTIONS

- Miscellaneous finishing
- Pile hoists
- Pile turners
- Accessories
- Automation
- Pre-press
- Industry 4.0



BRANDS

Our agencies





KOENIG & BAUER

- The oldest **German** printing machine manufacturer on the market, founded in 1817
- The world's most specialized printing group for all materials
- Undisputed market leader in packaging printing
 - cardboard, corrugated cardboard, plastic, glass, metal
- Specialist manufacturer of
 - sheet and sheet and reel offset printing machines
 - digital printing - reel and sheet
 - Flexographic machines for flexible packaging
 - security print



RMGT



- **RMGT** results from the merger of the graphic division of the **Ryobi** group with the **Mitsubishi** group, and headquartered in Hiroshima, Japan
- They are manufacturers of **sheet-fed offset** presses, recognized worldwide
- It has production solutions, especially in smaller formats, very efficient and productive
 - e.g.: 920 Series, in 64x92 cm format
- It has a long history in the national market, with more than 100 machines installed



BAUMANNPERFECTA



- Part of the **Baumann** group, Perfecta specializes in paper cutting systems
- With a construction experience of several decades, it has the technical and integration capability of automated cutting systems.



MECCANOTECNICA



MECCANOTECNICA™

- Italian company, founded in 1964, headquartered in Bergamo, specialist in book finishing
- It is the leading manufacturer of book sewing equipment, both traditional and digital printing.

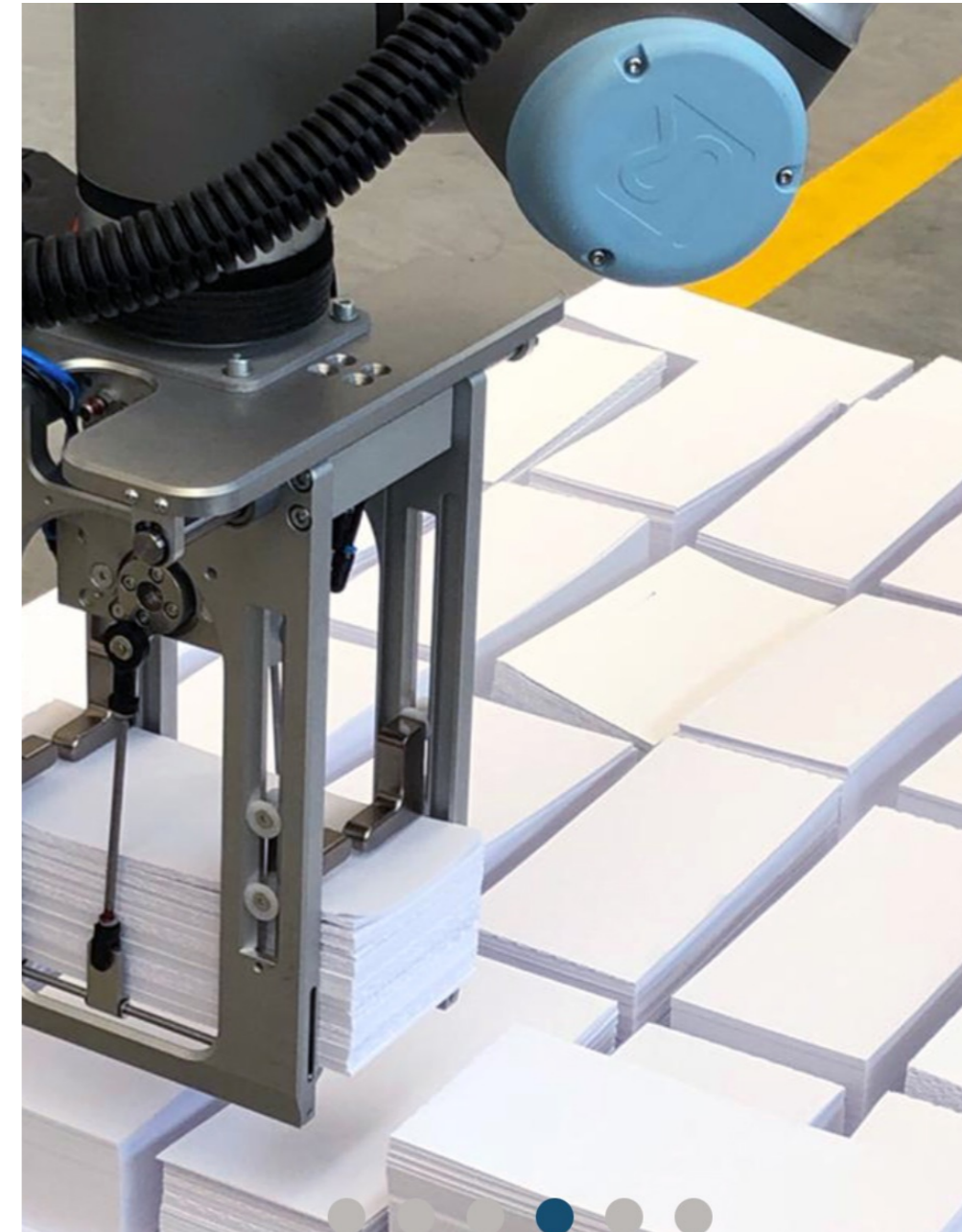


EQUIPAMENTOS GRAFICOS

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- One of the leading folding systems specialists, together with **Herzog + Heimann**, has solutions for all types of graphic products
- Much of its production is made in Portugal, at the Perafita production unit
- Automation and Industry 4.0 are their specialty
- It is a reference in the production of folding machines





- One of the most advanced Chinese manufacturer of folder gluers and die cutting machines
- With over 20 years of history
- Extremely innovative and able to overcome complex challenges in the production of cardboard and corrugated board packaging



OTHER BRANDS

- **Fidia**
 - Finishing of special products, e-commerce bags and envelopes
- **Wohlemberg**
 - Perfect binding solutions for books and magazines
- **SCS Automaberg**
 - Book Finishing
- **AMS Spectral**
 - UV and UV-LED drying systems
- **Zhengrun**
 - Rigid box and hard cover book production



FUTURE

We are looking for additional solutions to for our customers in the following areas:

- Print media
 - Carton
 - Decorative materials
- Inks
- Pre-press
- MIS systems and integration
- Packaging prototyping
- Finishing
 - Print communication
 - Digitally printed packaging
- Large format digital print solutions (water based)
 - for currogate
- Printing of special products

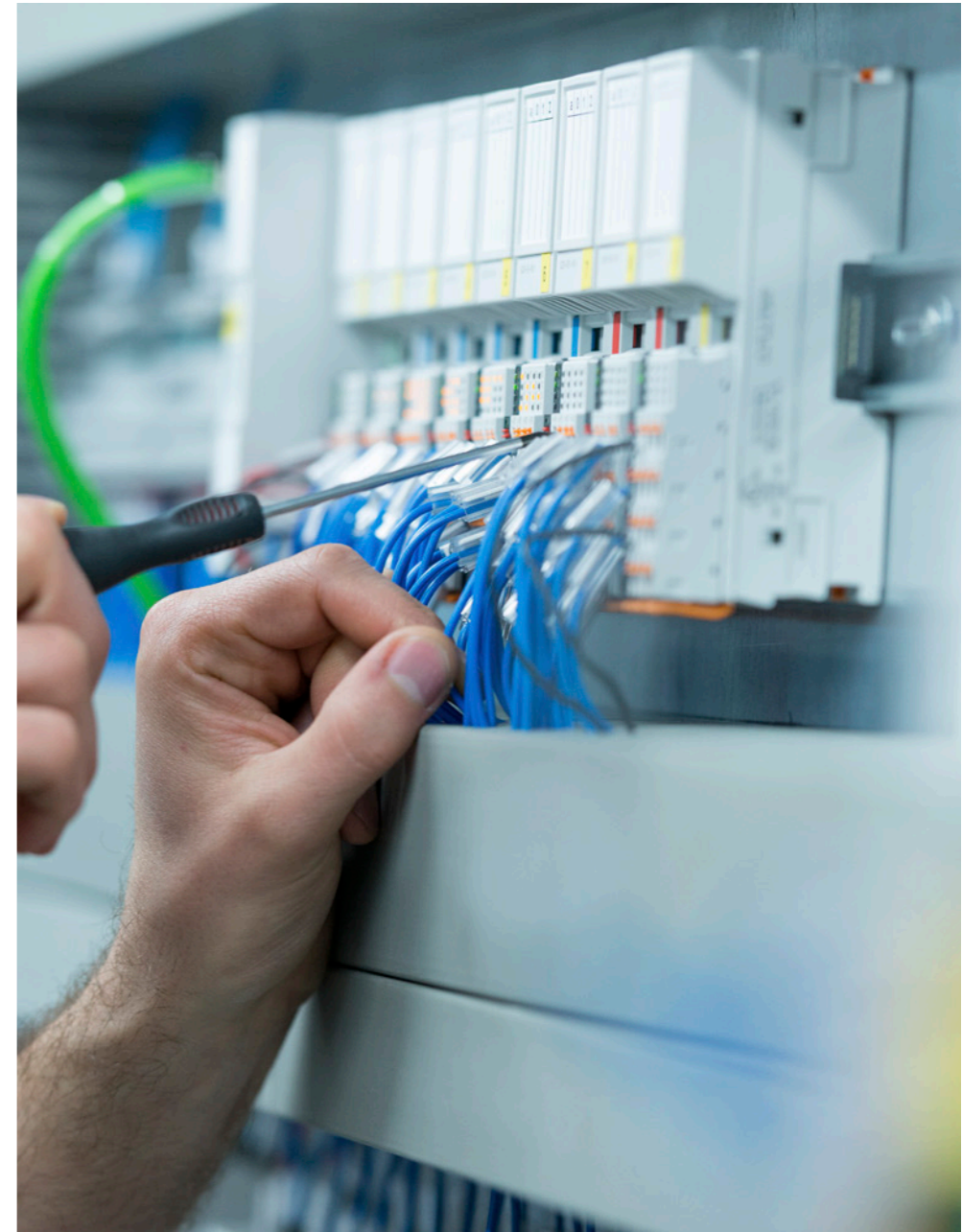
MARKET COVERAGE

- We have deep knowledge on the Portuguese industries
 - Paper packaging
 - Book Production
 - Graphic communication
- We have extensive contacts in all significant companies in the market
 - 50% in the Lisbon area
 - 35% in the Porto area
- We have a large number of instalations on reference customers



SERVICE

- Service team with
 - Electronics
 - Mechanics
 - Instalation
 - Training
- Technicians located in Porto (Maia) and Lisbon
- **Stock** of critical spare parts and consumables



REFERENCES

We have in our customer list some of the largest and most renowned Portuguese companies in the industry:

- Bloco Gráfico
- Calheiros Embalagens
- Cartonagem Trindade
- Cartonagem S. Tiago
- Gráfica Ideal de Águeda
- Liderbox
- Lidergraf
- Multiponto
- Norprint
- Olegario Fernandes
- Ondagrafe
- Printer Portuguesa
- Seda Iberica
- Vouguembal

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